



March 4, 2026

Board of Trustees
UFCW Unions and Participating Employers Health and Welfare Fund

c/o Mr. Jeff Ianniello, Account Executive, Associated Administrators, LLC

c/c Ms. Lauren Fratzke, Segal
Ms. Elizabeth Pierce, Segal
Mr. Josh Timm, Segal

via: E-Mail

Greetings, Board Members,

Since 2008, Conifer has valued our partnership with the Fund and want to thank you for your continued support of the programs that we deliver to your members each and every day. We appreciate the partnership that we have grown over the past 17+ years.

The contract between Conifer and the Fund renews on August 1 of this year. Currently, the Fund purchases Utilization Management, Case Management, Disease Management, and the Conifer data warehouse.

The current contract covers the period August 1, 2023 through July 31, 2026. Upon signing the extension in 2023, the rates increased 5% in the first year of the contract (8/2023 – 7/2024) and 3% each of the following two years (8/2024 – 7/2026). We have several options for renewing the contract:

Option 1 – One Year Auto Renew

Per the current contract, we would auto renew on August 1 for a 1-year contract. As outlined in Section 5 of Amendment 1 to the Master Services Agreement (MSA), the rate adjustment for that year would be 3.2%, based upon the Employment Cost Index (ECI) published by the Department of Labor. The average ECI for the past three years has been 3.6%.

Option 2 – New Multi-Year Contract

We are providing a new contract proposal for the 3-year period August 1, 2026 through July 31, 2029 with rate increases of 3% each year.

These options are outlined in Attachment A. As a reference point, the Fund was billed for 1,041 hours in 2025 with an ROI of roughly 3:1.

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Please note that Section 3.2 of the MSA calls for written notice within 90 days of the expiration of the current term if the intention is to terminate the contract.

Please review this proposal and let us know if you have any questions or need anything else. We will prepare a contract amendment for execution upon your notification of the Fund's intentions. You can contact me at joseph.sears@coniferhealth.com or (410) 200-1476.

Sincerely,

Joseph Sears

Joseph Sears, CEBS
RVP, Population Health

UFCW Unions and Participating Employers Health and Welfare Fund

ATTACHMENT A

Rate Proposals – August 1, 2026

Option 1

Period	Utilization Management	Case & Disease Management	CCPHI Data Warehouse
8/1/2025 – 7/31/2026 (current)	\$139.50/hour	\$139.50/hour	\$1.26 PEPM
8/1/2026 – 7/31/2027	\$143.96/hour	\$143.96/hour	\$1.30 PEPM

Option 2

Period	Utilization Management	Case & Disease Management	CCPHI Data Warehouse
8/1/2025 – 7/31/2026 (current)	\$139.50/hour	\$139.50/hour	\$1.26 PEPM
8/1/2026 – 7/31/2027	\$143.69/hour	\$143.69/hour	\$1.30 PEPM
8/1/2027 – 7/31/2028	\$148.00/hour	\$148.00/hour	\$1.34 PEPM
8/1/2028 – 7/31/2029	\$152.44/hour	\$152.44/hour	\$1.38 PEPM

**An hourly rate is charged for non-standard Medical Necessity reviews and other TPA requests
"PEPM" refers to per employee per month. As of February 2026, membership was 607 employees.*